Chief Operating Officer

[Cobalt Ventures](https://www.linkedin.com/company/cobalt-ventures?trk=job_view_topcard_company_name)

Kansas City, Missouri Area

**Job description**

***Summary of Position:***

Responsible for day-to-day operations of Cobalt Ventures. Assist in developing and executing strategic objectives for Cobalt portfolio companies and establishing long-range goals, strategies, plans, and policies. Assist the CEO in sourcing, developing, evaluating, negotiating, and closing new investment opportunities and facilitating post-merger integrations.

***Responsibilities:***

* Provide executive management and leadership in support of Cobalt Ventures’ mission and strategic direction, as well as policies and operating plans of the business and its key operating units.
* Provide strategic, marketing, financial, IT and administrative support to portfolio companies.
* Evaluate and develop acquisition opportunities.
* Establish plans for acquisition, retention, and continuing development of key human resources.
* Support the establishment of relationships with other Blue plans.
* Develop monthly business performance metrics and reports for Cobalt portfolio companies reflecting both operational and financial performance.

***Education and Years of Experience:***

* Bachelor’s degree (master’s preferred) in business, finance, or a related academic discipline, with 15+ years of varied experience, including prior experience in healthcare or healthcare financing, and prior executive experience leading high-performing teams.
* Experience in Private Equity, Consulting, Corporate Development, Operations, Investment Banking, M&A, Business Investments, Finance, or Accounting, with actual investment experience preferred (experience showing business judgment).
* Demonstrated track record tied to deal origination for existing firm, and deal execution in all aspects to a close and business integration.
* Proven new business origination, negotiation, and deal closing history as a principal and/or in an advisory role.

***Personal Characteristics:***

* Must be highly entrepreneurial with a passion for knowledge, a drive for excellence, a solid business savvy, flexibility, and high integrity.
* High ethical and moral standards and transparency of approach due to the rapidly changing, entrepreneurial, and deal intensive environment.
* Collaborative, creative, and intellectually curious combined with an ability to enjoy and contribute to a collegial, small-firm culture.
* Excellent analytical skills, with the aptitude to comprehend broader market trends.
* A facility to integrate “top down” and “bottom up” perspectives into specific investment and operational recommendations.
* Proven track record of leadership and a strong desire to work closely with entrepreneurs.
* Superior communication and interpersonal skills, including the capacity to work closely with an experienced and dedicated team of six to eight professionals.
* Possesses a driven and decisive personality; a “whatever it takes to get it done” mentality.
* The maturity to partner with senior industry operating executives with solid relationship skills and ability to mesh with diverse personalities.
* Consistent attention to detail.
* Ability to dissect and synthesize complex issues and develop creative solutions.
* Works well in a team environment